

NCSS Director  
would be interested  
in MO submissions

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Cost is \$35 p.a.  
for organisations  
with an income  
0-\$10000 NCSS.

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application form  
membership being  
sent to you

1  
Cheque Merlewick 35.00  
A fair community  
North pays for 15.00  
\$ 50.00

P.C. Check sent 5/6/87

## Annual membership fees

There is no joining fee. Please choose your category.

**Organisational members** (based on total income):

\$0-10,000	<input type="checkbox"/>	\$35
\$10,000-30,000	<input type="checkbox"/>	\$60
\$30,000-100,000	<input type="checkbox"/>	\$75
\$100,000-200,000	<input type="checkbox"/>	\$105
\$200,000-500,000	<input type="checkbox"/>	\$215
over \$500,000	<input type="checkbox"/>	\$580

**Individual members** (not for organisations):

metro Sydney/Newcastle/Wollongong	<input type="checkbox"/>	\$50
non-metro	<input type="checkbox"/>	\$35
student (full time)	<input type="checkbox"/>	\$20
(copy of concession needs to be sighted)		
unwaged (pensioner/unemployed)	<input type="checkbox"/>	\$20

**Affiliates** (local government, hospitals etc) ☐ \$95

## Payment

Payment may be made by (tick appropriate box)

cheque ☐ money order ☐ (payable to NCOSS)

Bankcard ☐ or Mastercard ☐ or Visa ☐

[illegible]

Expiry Date: \_\_\_\_\_

Name on card \_\_\_\_\_

Signature \_\_\_\_\_

Do you require a receipt? Yes ☐ No ☐

**Please send form with payment to:**

NCOSS, 66 Albion Street, Surry Hills, NSW 2010

## How is NCSS run?

NCOSS is a company limited by guarantee and is managed by a board which meets monthly. The board is elected annually and is broadly representative of the sector. Day to day operations are in the hands of our Director, Gary Moore, and staff.

## How is NCOSS financed?

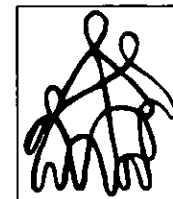
About half our income comes from the NSW Government through departments such as Community Services. We generate the balance through membership fees, conferences, publication sales, special project work, and donations.



*Premier Bob Carr meeting with NCOSS President Annabel Senior (right), Director Gary Moore (second from right) and Deputy Director Robert Drake in August 1996 as part of our lobbying for a better State Budget.*

**NCOSS**

Council of Social Service of New South Wales  
66 Albion Street, Surry Hills, 2010  
tel (02) 9211 2599, fax (02) 9281 1968  
email <info@ncoss.org.au>



# NCOSS

**Council of Social Service  
of New South Wales**

**You are invited to  
join NCOSS**

NCOSS is the peak body for the social and community services sector in New South Wales.

NCOSS works with its members on behalf of disadvantaged people and communities towards achieving social justice in New South Wales.

We bring together community service organisations with common interests but diverse functions and act as a channel for consultation with government.

Your membership will extend our ability to ensure that the sector is well informed, articulate, strongly represented and has a high profile.

## Who belongs to NCOSS?

Our members range from the smallest community-based services to the largest welfare organisations. They include refugees, charities, church groups, local councils, consumer organisations, hospitals, and aged, disability and child care services.

They also include peak support and advocacy groups that represent services at a regional and Statewide level.

## What does NCOSS do?

NCOSS plays a coordination, advocacy, policy development, leadership and information role for the social and community services sector in NSW.

### Coordination

NCOSS convenes sector-wide forums and advocacy groups, including FONGA (the Forum of Non Government Agencies), the Regional Forum, the Industry Reform Working Group, the Aged Care Alliance, the HACC Issues Forum, the Emergency Relief Forum and the Children's Services Forum.

### Advocacy

NCOSS represents the interests of disadvantaged people and the community welfare sector to the New South Wales Government.

This work includes presenting a major pre-Budget submission to the Government each year, and coordinating the sector response to the Budget once handed down.

NCOSS staff and Board members are appointed to a range of Ministerial advisory committees, departmental committees and taskforces.

### Policy development

NCOSS helps shape the public policy agenda both by responding to government proposals and by initiating projects that take up the concerns of the community sector and consumers.

Recently, we contributed to the 1996 Social Justice Directions Statement, helped establish the Consultation Protocol, prepared the FONGA submission to the Industry Commission Inquiry into Charitable Organisations, helped shape community services

obligations policy and developed proposals for an independent program standards agency.

### Leadership

NCOSS aims to assist the sector respond to the rapidly changing and difficult economic, social and political environment.

While NCOSS sets out to work harmoniously with government, there are times where more forthright campaigning is necessary. NCOSS takes responsibility for coordinating and publicising this.

NCOSS has also formed effective alliances beyond the community sector, involving business, environmental and trade union interests.

### Information

Every month *NCOSS News* informs members of major (and minor) developments in government policy and the sector. We publish a wide range of publications aimed at assisting and improving community management, project development, service delivery and social policy responses.

NCOSS conferences keep the sector informed and provide a forum for discussion and debate. They often attract participation from Ministers and senior departmental staff.

### A history of involvement, a network of COSSes

NCOSS is part of a network of State and Territory Councils of Social Service linked to the federal body, ACOSS. NCOSS was the first, established in 1935.

## Who can join NCOSS?

Non government, not for profit organisations delivering human services, or involved in community development, policy or advocacy, are entitled to apply for full organisational membership of NCOSS.

Non-sector bodies such as libraries, unions, political organisations and businesses are welcome to apply for affiliate membership, as are government departments and services such as schools and hospitals. Affiliates receive *NCOSS News* but have no voting rights.

Individuals supportive of NCOSS objectives are invited to apply for individual membership.

# Membership application

New application ☐ or renewal ☐ (mship # \_\_\_\_\_)

Type: individual ☐ organisation ☐ affiliate ☐

Name or contact: \_\_\_\_\_

Ms ☐ Miss ☐ Mrs ☐ Mr ☐ Dr ☐ other \_\_\_\_\_

Position or occupation: \_\_\_\_\_

Organisation: \_\_\_\_\_

Address: \_\_\_\_\_

Postcode \_\_\_\_\_

Tel: \_\_\_\_\_ Fax: \_\_\_\_\_

## Membership interests

Please indicated areas of particular interest to you by marking the relevant boxes.

- |  |   |
|--|---|
| <input type="checkbox"/> economics and tax       | <input type="checkbox"/> home & community care (HACC) |
| <input type="checkbox"/> community development   | <input type="checkbox"/> indigenous people            |
| <input type="checkbox"/> local government        | <input type="checkbox"/> older people                 |
| <input type="checkbox"/> health                  | <input type="checkbox"/> children                     |
| <input type="checkbox"/> housing                 | <input type="checkbox"/> people with a disability     |
| <input type="checkbox"/> education               | <input type="checkbox"/> women                        |
| <input type="checkbox"/> employment and training | <input type="checkbox"/> young people                 |
| <input type="checkbox"/> law                     | <input type="checkbox"/> regional issues              |
| <input type="checkbox"/> ethnic issues           |   |
| <input type="checkbox"/> other _____             |   |

## The Finance, Accounting & Bookkeeping Manual

A step by step guide for any community organisation wanting straightforward and comprehensive information about sound financial management.

January 1990, 194pp, ISBN 1 875326 01 4

\$23.50 (NCOSS members \$21)

## SOCIAL POLICY ISSUES

### The Magic Answers

Privatisation, Contracting Out and all that  
Lyn Gain

How does who finances fit in with who delivers, who pays and who controls? What are the implications for "non profit" service provision?

July 1994, 73pp, ISBN 1 875326 26 X

\$11.50 (NCOSS members \$10)

### What Cost Social Services?

People, prices and non market products  
Stephen Rix

What purpose would be served by attaching a price to services dependent on social infrastructure? What are the principles involved? The difficulties?

April 1994, 37pp, ISBN 1 875326 24 3

\$13.50 (NCOSS members \$12)

### The Community Action Book

The most comprehensive guide to organising successful community action.

2nd edition updated, July 1994, 127pp, ISBN 0 909776 91 1

\$17 (NCOSS members \$15)

### State of Prisons in NSW

Bill Pope

This report gives the facts about the system, outlines some of the problems and changes in prison policy.

April 1994, 31pp, ISBN 1 875326 25 1

\$11.50 (NCOSS members \$10)

### NCOSS dipping service

Clippings relating to social, economic and community issues.

Posted weekly to subscribers

\$195pa (NCOSS members only)

NEW PUBLICATIONS  
FROM

NCOSS

SEPTEMBER 1996



Council of Social Service of New South Wales

# rural communities looking ahead



Papers, abstracts and notes from the New South Wales  
Rural Social Policy Conference, Dubbo, June 1995

## rural communities looking ahead

### Papers from the Rural Social Policy Conference held in Dubbo, June 1995

The Rural Social Policy Conference was jointly organised by NCOSS and the Social Policy Branch of the NSW Cabinet Office. It brought together over 300 people with an interest in rural and regional Australia.

Dozens of different perspectives were represented in the conference: farmers, business people, rural women, Aboriginal people, community development workers and government.

Topics include:

- change in rural communities,
- perspectives and challenges,
- looking forward from the drought,
- sustainable development
- regional development
- rural structural adjustment
- conserving resources
- better infrastructure and business support
- providing better services
- models of service provision
- health
- employment, education and training
- building stronger communities
- using new technologies
- creating local enterprise
- developing community support

July 1996, 112pp, ISBN 1 875326 28 6

\$40 (NCOSS members \$25)



**NCOSS**

ISSUES PAPERS

The community sector is facing unprecedented change and challenges to the existing structure of human services. NCOSS has launched a new series of issues papers to help community workers and managers understand what's going on.

## Microeconomic reform, human services and the community sector: a background paper



### Issues paper 2

This paper examines microeconomic reform and its relevance to the community sector. It outlines key microeconomic reform activities both nationally and within NSW, including national competition policy, initiatives of COAG and contracting, market testing and service competition policy. The paper also examines the impacts of these reforms on the community sector.

July 1996, 7pp, ISBN 1 875326 30 8

\$10 (NCOSS members \$5)

**SPECIAL OFFER to NCOSS members: ten copies for \$30**

## Housing Policy in NSW: NCOSS submission on the Green Paper



### Issues paper 1

Examines COAG proposals to introduce individual subsidies for social housing tenants. It evaluates strategies to increase competition in the social housing sector and the use of headleasing (rather than purchase or construction) to provide new stock.

May 1996, 9pp, ISBN 1 875326 29 4

\$10 (NCOSS members \$5)

**SPECIAL OFFER! All four new NCOSS publications for just \$60 (NCOSS members \$35)**

# ORDER FORM



## Mailing details

Name/Organisation .....

Contact person .....

Mailing Address .....

..... Postcode .....

Phone ..... Fax .....

## Payment details

☐ Please supply the publications ordered overleaf. We enclose payment by:

☐ CHEQUE/MONEY ORDER (Payable to NCOSS)

☐ CREDIT CARD as shown below: Amount \$.....

☐ Please supply the **forthcoming publications** ordered overleaf. To pay for them:

☐ We will pay NCOSS's invoice within 14 days

☐ Please debit our/my credit card as below

### FOR STANDING ORDERS:

☐ Please supply us with every new NCOSS publication until further notice. To pay for them:

☐ We will pay NCOSS's invoice within 14 days

☐ Please debit our credit card as below (10% disc)

Card ☐ VISA ☐ MASTERCARD ☐ BANKCARD Expires .....

--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--

Name of cardholder .....

Signature .....



### Please send to:

NCOSS Publication Sales

66 Albion St, Surry Hills NSW 2010

Tel (02) 9211 2599, Fax (02) 9281 1968

## ESSENTIAL GUIDES FOR COMMUNITY MANAGEMENT



### Incorporation

An explanation of the Associations Incorporation Act  
Graham Wheeler

The definitive handbook for any organisation wanting to incorporate. Available on floppy disk in PC and Mac formats

*4th edition, April 1994, 90pp*

*Incorporation disk (Mac or IBM)*

*Disk and book*

*\$17.50 (NCOSS members \$15)*

*\$17.50 (NCOSS members \$15)*

*\$31.50 (NCOSS members \$27)*

### Just Relations

Industrial relations for the community services industry

A handbook for staff and management in community and service organisations on industrial relations issues.

*2nd edition, July 1995, 60pp, ISBN 1 875326 10 3*

*\$9.50 (NCOSS members \$8.50)*

### Managing the Managers

Developing constructive relationships and roles between paid and honorary managers in non-government community services

Lyn Gain

Structural factors often create confusion over the shared management roles of paid staff and honorary management committee members. Managing the Managers provides practical information on how to maintain a professional division of labour between the two management levels.

*June 1992, 38pp, ISBN 1 875326 13 8*

*\$9.50 (NCOSS members \$8.50)*

### Legalities

Guidelines for running a community organisation

A guide to the legal issues facing non profit groups in NSW.

*4th edition, April 1994, 113pp, ISBN 1 875326 27 8*

*\$15 (NCOSS members \$13.50)*

### Performance Indicators for Community Organisations

Shows how they can work for your organisation, as well as providing information on how they should be prepared.

*Revised, April 1992, 37pp, ISBN 1 875326 14 6*

*\$9.50 (NCOSS members \$8.50)*



## A foot in the door

A survey of New Work Opportunities, a labour market program for long term unemployed people  
Issues paper 3



This report presents the findings of a "snapshot" evaluation of a range of New Work Opportunities projects. The report shows the importance of programs like NWO for the long term unemployed and how such programs can be further improved. The report makes a strong argument for reversing the recent drastic cuts.

August 1996, 16pp, ISBN 875326 31 9

\$10 (NCOSS members \$5)



## FORTHCOMING PUBLICATIONS

### Coordination and Consultation in Human Services Planning



Papers from the NCOSS/LGSA seminar

Governments are putting considerable energy into attempts to better plan and coordinate the delivery of human services. This seminar discussed the different approaches and the role of consultation in planning and coordination.

Due for publication September 1996

Approx 60pp

### HACC: The first ten years

Papers from the 1995 HACC Conference

The 1995 HACC conference brought together over 300 service providers, consumers, policy makers and government officials who celebrated ten years of achievement, examined the impact of current reform processes and looked at the future.

Due for publication October 1996

Approx 96pp

# ORDER FORM

Are you an NCOSS member? Yes/No

If not, would you like membership information? Yes/No

If a member of another COSS, which one? .....  
(COSS members are entitled to NCOSS discount)

Membership number (if known) .....

## Please supply us with:

No	Title	Total
.....	rural communities looking ahead	\$ .....
.....	Microeconomic reform: issues #2	\$ .....
.....	Housing policy: issues #1	\$ .....
.....	A foot in the door: NWO: issues #3	\$ .....
.....	ALL FOUR new publications	\$ .....

## FORTHCOMING TITLES

Please supply us with:

- ..... Human Services Planning (approx \$25/\$15)
- ..... HACC: The first ten years (approx \$39/\$25)
- ..... NCOSS Pre-Budget Submission (ap \$39/\$25)

## CURRENT TITLES

.....	Incorporation	\$ .....
.....	Incorporation disk PC/Mac	\$ .....
.....	Just Relations	\$ .....
.....	Managing the Managers	\$ .....
.....	Legalities	\$ .....
.....	Performance Indicators	\$ .....
.....	Finance, Accounting, Bookkeeping	\$ .....
.....	The Magic Answers	\$ .....
.....	What Cost Social Services?	\$ .....
.....	Community Action Book	\$ .....
.....	State of Prisons in NSW	\$ .....
.....	NCOSS Clipping Service (annual sub)	\$ .....

**TOTAL COST** (prices include postage) \$ .....

**A STANDING ORDER** means you get every new NCOSS publication as it arrives. We will invoice you, or you can pay automatically by credit card and get a 10% discount!

# FAX DOCUMENT FROM PETER HAMILTON

1/50 Paterson Street, Byron Bay, 2481 (066) 858 648 (F/T)

TO: Di

FAX No: ..... DATE: 27-5-97

Number of pages (including this sheet): 1

SUBJECT: NCOSS Sub + Book - Cheque

COMMENTS: .....

As discussed would you please send me cheque for  
\$50.00 (Sub \$35 + book \$15; saving \$10.00). Please make  
out to NCOSS

Thanks  
Peter

## publications

ACOSS has an extensive publication program which includes:

- Impact - a monthly magazine which keeps you up to date on the latest news and views in the community welfare sector - 11 issues per year
- ACOSS Papers - a series covering major policy issues and presenting the results of our research
- Australian Journal of Social Issues - a quarterly journal featuring detailed reports of current social research, exploring practical and theoretical issues and problems
- A number of one off broadsheets, discussion papers and updates, on topical subjects

one in nine australians live ...



... below the poverty line



works for them



## the membership

The Australian Council of Social Service (ACOSS) is the national peak council of the community welfare sector in Australia - the principal voice of low income and disadvantaged people in social and economic policy matters.

For more than 40 years ACOSS has worked to eliminate poverty and create a more just and equitable society by tackling the causes of disadvantage not just the symptoms.

We have a national reputation for effective and influential advocacy - grounded in a high standard of community consultation, policy development, analysis and research.

We are active in eight key areas of social and economic policy:

- economic development and taxation
- employment, education and training
- social security and income support
- community services
- health, including mental health
- housing and urban development
- law and justice
- rural and regional communities

The ACOSS membership network links 11,000 community organisations in every corner of Australia.

ACOSS brings together:

- The eight Councils of Social Service from each state and territory which represent thousands of front-line community agencies.
- National peak organisations of both consumers and service providers.
- All the national religious and secular welfare agencies, such as the Salvation Army, St Vincent de Paul Society, Community Services Australia, Centrecare, Anglicare Australia, the Smith Family, Relationships Australia, and Lifeline.
- Low income consumer groups such as the Association of Civilian Widows, the Council for the Single Mother and Her Child, the Australian Pensioners and Superannuants' Federation, and the Australian Psychiatric Disability Coalition.

Full membership is limited to organisations which operate nationwide.

However, we also have an associate membership of several hundred state and local organisations and individuals.

## good public policy changes lives

1.8 million Australians now live below the poverty line, including 630,000 children.

A further 600,000 people are deeply disadvantaged by general community standards.

Good public policy is the key to improving their lives.

Join ACOSS and help win the fight against poverty!

## application

title: Ms ☐ Miss ☐ Mrs ☐ Mr ☐ Other ☐  
please specify

name: \_\_\_\_\_

position or occupation: \_\_\_\_\_

organisation (if relevant): \_\_\_\_\_

address: \_\_\_\_\_

postcode: \_\_\_\_\_

phone: \_\_\_\_\_

fax: \_\_\_\_\_

email: \_\_\_\_\_

## ACOSS makes a difference

ACOSS campaigns forcefully and effectively to improve the lives of people on low incomes. Our successes help create a better and fairer Australia for all of us. In the last few years we have:

- played a major role in developing work and training programs to help unemployed people get their fair share of jobs;
- won the first increase in the Guardian Allowance for sole parents since 1986;
- elicited a public promise from the Coalition government to maintain existing social security rates and benchmarks;
- established an influential Future of Work Commission;
- broken the political stalemate on tax reform, emphasising the need to reverse Australia's declining revenue base in ways which improve the equity and efficiency of the tax system;
- exposed the unfair and wasteful public concessions given to high income earners through superannuation, and developed an alternative life cycle savings system;
- responded to changing social and workforce realities through encouraging governments to adopt policies which better assist people to combine paid work and caring responsibilities;
- defended public housing, at the same time as promoting and winning increased assistance for low income renters;
- opposed the dismantling of Medicare and the erosion of pharmaceutical benefits, as well as supporting community based care and a better public dental health care system;
- brought a critical eye and clear analysis to the proposed restructuring of a wide range of health, employment and community services.

## extending our support network

This extensive membership provides an unparalleled base of experience and expertise to inform our work.

But, as the gap between the rich and the poor widens, we need to expand our network - both to strengthen the credibility of our voice and to increase our organisational resources to meet growing need.

## we need your help

Individuals and organisations can contribute to the work of ACOSS in a number of ways.

### • ACOSS supporter

People who want to show their support by a financial contribution, but who don't require our monthly news magazine.

### • Associate member - individuals

People who want to contribute at a higher level and who will receive in return our monthly Impact magazine, a 25% discount on other publications, and advance notice and discounts on ACOSS events.

### • Associate member - organisations

State or local organisations who are not eligible for full membership but who want to be part of our network, and who will receive the same publications and discounts as individual members.

### • Impact Subscriber

Individuals, organisations and institutions who just want to be 'in the information loop'.

## participation

ACOSS supporter \$20 ☐

associate member

(includes IMPACT subscription)

organisation \$85 ☐

individual \$65 ☐

concession \$50 ☐

(full time students, pensioners  
& organisations staffed by volunteers)

IMPACT subscriber

individual/organisation \$45 ☐

concession \$30 ☐

overseas airmail (add to above) \$25 ☐

ACOSS Papers

series subscription \$120 ☐

(25% discount on retail prices)

standing order ☐

(15% discount on retail prices)

Australian Journal of Social Issues

individuals \$60 ☐

institutions \$85 ☐

members less 10% ☐

I enclose a cheque for \$ \_\_\_\_\_ payable to ACOSS  
or please charge my credit card

☐ Amex ☐ Bankcard ☐ Mastercard ☐ Visa

☐☐☐☐ ☐☐☐☐☐ ☐☐☐☐ ☐☐☐☐

expiry date: \_\_\_\_\_

cardholder's name: \_\_\_\_\_

cardholder's signature: \_\_\_\_\_

please return to  
Australian Council Of Social Service  
Locked Bag 11 P.O. Darlinghurst NSW 2011  
Phone 02-9332 4355 Fax 02-9332 1515  
email: [acoss@merlin.com.au](mailto:acoss@merlin.com.au)



# Australian Council of Social Service

7 May, 1997

Jill Lang  
PO Box 73  
LISMORE NSW 2480

Dear Jill

I am writing to ask for your help in improving the immediate ACOSS financial position and in building ACOSS for the future.

At our last two Board meetings we discussed a strategy to achieve an improvement in our finances and the Board identified targets for several different areas, adding up to an overall ambitious figure of \$50,000 by the end of 1997. This included such things as a conference/seminar program, attracting corporate sponsorship, hiring out our Board room and increasing our membership base. It is in this last category, recruitment of members, that we hope you will be able to help.

Board members and staff have accepted personal targets to increase ACOSS membership and I am asking you, as an ACOSS Policy Resource Coordinator, to do the same.

We are suggesting a target for PRCs as follows:

- One individual Associate Member
- One organisation Associate Member
- Two ACOSS Supporters

We think this is manageable and if it is achieved it will bring in \$2,000 (it soon mounts up). If you can do even better - great.

To assist you, the office has prepared a 'recruitment package' including a new ACOSS membership brochure. These are enclosed in anticipation of your positive response.

The main aim is to bring in Associate Members and ACOSS Supporters. Associate members can be either interested individuals or organisations which are state-based and not eligible for national membership. The advantages of being an Associate Member are detailed in the brochure. ACOSS Supporters are those people who would like to show their support but do not want to receive any materials - it costs only \$20.00. Details of this category are also set out in the brochure.

On receiving an application, we will send Associate Members a thank you letter and a membership card which entitles them to discounts on ACOSS publications and events. They will start receiving *Impact* the following month. Supporters will receive a letter of thanks from the President.